



Robert J. Greer

President

In 1978, Mr. Greer joined the Michaels Development Company as Executive Vice President. He assumed the primary responsibility of the company's affordable housing program formulation, including all phases of land acquisition, design, municipal approvals and required financing. The company's achievements include the development/rehabilitation of approximately 39,000 rental units across the United States, including the District of Columbia and the U.S. Virgin Islands.

Upon his promotion to President, Mr. Greer continued to expand the company's development staff and began its participation in programs dealing with implementation of HOPE VI design, management and construction services.

Mr. Greer's recent development program experience included the Low Income Housing Tax Credit (LIHTC), Federal HOME Loan Bank, Federal HOME Funds Housing Finance Agency, primary and secondary financing, tax-exempt bonds, privatization of public housing through the HOPE VI program; and most recently, Military Housing.

He became Director of Development for the Pennsylvania Housing Finance Agency in 1976 and directed all state agency multifamily loan application reviews and selection processing – incorporating all phases of site analysis, design, marketing, appraisal and underwriting. He was also responsible for the administration of the Agency's bond financing program.

In 1963, Mr. Greer joined the Philadelphia-based consulting firm of Walker & Murray Associates. In 1965, he was promoted to the position of Director of Planning and was responsible for the administration of comprehensive urban and development studies throughout the northeastern region of the United States.

He is a member of the American Planning Association, The National Association of Housing and Redevelopment Officials, and serves on the National Multi-Housing Council. Mr. Greer is often called upon as a guest speaker at national conferences on investing syndication, development feasibility and financing, and a variety of related real estate topics.

Mr. Greer received a Bachelor of Architecture degree from the Fine Arts School of Miami University of Ohio in 1963, and became a Certified Planner for the Commonwealth of Pennsylvania the following year. He has been involved in the planning, design and implementation of housing development programs throughout his professional career.